



Delivering on our mission since 1945

**Do it Best Corp.**









**\$3.2 BILLION IN  
LBM SALES  
ANNUALLY**

**Do it Best Corp.**





# **1 SINGLE SOURCE SOLUTION**

- **LUMBER & BUILDING MATERIALS**
- **HARDWARE**
- **INDUSTRIAL/COMMERCIAL**
- **E-TAILERS**
- **INTERNATIONAL**

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# IDAHO TIMBER

**TED ELLIS, CEO**



## Idaho Timber At-A-Glance

### Overview

- Idaho Timber (or the “Company”) is a leading producer of lumber products with locations across the Southeast, Southwest and Intermountain Northwest
- Idaho Timber is a rare platform of scale with significant scarcity value, offering a broad portfolio of high-margin products to blue-chip customers
  - Products include dimension lumber, decking products, appearance boards and cedar split-rail fencing
- The Company is a long-established market leader of value-added Secondary Manufacturing in the U.S., maintaining significant barriers to entry due to its flexible manufacturing footprint, deep market expertise and highly successful purchasing and inventory strategy
- Proven track record of growth with a demonstrated ability to successfully navigate challenging market conditions

### Segments



#### *Value-Added Secondary Manufacturing ("Secondary Manufacturing")*

Purchases lower-value lumber from primary sawmills and processes it into higher-quality, higher-value lumber, fulfilling a critical market need



#### *Appearance Boards*

Purchases high-grade boards from primary sawmills and creates custom grade board products for the home center channel

Leading Platform in a Large, Attractive Industry

*Idaho Timber provides premium timber products to customers nationwide*







Russ Permann  
*President & CEO*



*Taiga Building Products is committed to being North America's most reliable and efficient distributor of building products.*

**Whatever it takes.**





## 18 Sales & Distribution Locations

Nanaimo, BC • Langley, BC • Kelowna, BC • Calgary, AB  
Edmonton, AB • Saskatoon, SK • Regina, SK  
Winnipeg, MB • Milton, ON • Sudbury, ON  
Boucherville, QC • St. Augustin, QC • Moncton, NB  
Dartmouth, NS • Paradise, NL  
USA: Washougal, WA • Rocklin, CA • Sanger, CA

## 4 Wood Preservation Plants

Langley, BC • Edmonton, AB • Monetville, ON  
USA: Washougal, WA, USA

**550+ Employees**

**5,000+ SKUs in Product Portfolio**

**2022 Revenue: \$2.19B**

**TSX: TBL (Taiga Building Products Ltd.)**



# Our Capacity

**1,400+** Super B Trailers Shipped per Month

**765k sq. ft.** of Warehouse Space

**100+** Acres of Land  
(Warehouse, Yard, & Office)

**45k+** Order Lines per Month



**Whatever it takes.**